



19/11/25

Speakers



Céline RAMOS

Key account manager

TOYS

Ecomaison



Key actions for 2024 and to date for 2025

View the activity report : https://ecomaison.com/rapport/rapport-activite-2024/

Contracts & memberships
More than 3000
members**



April 2025

Eco-modulations: Spare parts, sustainability: About 80 companies provide



Toy Rescue Mission: Reuse – Repair – Sorting French islan

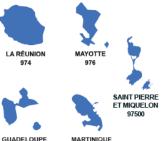


Deployment of collection at waste disposal sites

4500 waste disposal sites, ½ are operational; 1/4 have pallet boxes*



French islands: Deployment of collection points across all territories
+ Enhanced support



971

Deployment of collection services in toy stores and super / hypermarkets > 1000 shops**



Test on integration of recycled plastic with toy manufacturers (test on plastic Vs toy regulation)



Educational collection with 2 school districts (Versailles and Créteil)
250 schools



Associations > 500 associations



New 2026 - EPR Tovs | 19/11/25



ecomaison * 2024 ** to date

In November, it's time for the big charity toy collection

- 1 annual event every November
- 1 brand with 1 advertising film : LINK HERE
- 1 dedicated website
- 1 visual available in physical and digital formats
- 1 large-scale media and press plan
- In-store promotions

Collection points equipped and decorated throughout November (mainland France + overseas departments and regions)

- 750 toy shops and specialist retailers
- 270 food shops and retailers
- 720 associations involved in reuse
- 700 collection points in local authorities (including Laisse Parler Ton Cœur)







In November, it's time for the big charity toy collection



















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Why are there changes to the Toys rates in 2026?

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What changes?

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Summary of all eco-modulations applicable to toys

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New tools to assist you

Why are there changes to the Toy rates in 2026?







1.1 Regulatory obligations

1.1 A regulatory obligation to implement eco-modulation

Eco-modulation:

- AGEC law: The financial contributions paid by producers who collectively fulfil the obligations referred to in Article L. 541-10 shall be adjusted, where possible in accordance with the best available techniques, for each product or group of similar products, on the basis of environmental performance criteria, including the quantity of material used, the incorporation of recycled material, the use of sustainably managed renewable resources, durability, reparability, possibilities for reuse or reuse, recyclability, the advertising or promotional purpose of the product, the absence of ecotoxicity and the presence of hazardous substances as defined by the decree provided for (...). The adjustment takes the form of a bonus granted by the eco-organization to the producer when the product meets the performance criteria and a penalty payable by the producer to the eco-organization when the product falls short of these criteria. Bonuses and penalties are set in a transparent and non-discriminatory manner. Article L.541-10-3 Code de l'environnement
- Specifications for the toy serctor: The eco-organization shall propose to the Minister responsible for the environment, under the conditions set out in Article R. 541-99, bonuses and penalties associated with relevant environmental performance criteria relating at least to the criterion of spare parts availability, where justified by the nature of the products. Under the conditions set out in Article R. 541-99, the eco-organization may also propose bonuses and penalties associated with the other environmental performance criteria mentioned in Article L. 541-10-3.
- Study on the integration of recycled materials in toys [within 3 years]
- Study on the recycling of toy waste [within 3 years]
- Study on the life span of toys [within 2 years]

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Decree of 5 September 2025 establishing the adjustments applicable to financial contributions paid by producers when they incorporate recycled plastics



1.1 The decree: Integration of recycled plastic

- Application as of 1 January 2026
- Applicable with modification of specifications for our ERP
- Premium paid to producers per tonne of post-consumer recycled plastic
- Exclusion: if composite matrix; if recycling disruptor (identified by Eco-organizations)
- Eligibility for all recycled raw materials unless a minimum threshold is set by resin. Threshold proposed by eco-organizations.
- ▶ 3 levels of premiums per tonne of recycled raw material incorporated, depending on the source :
 - 1. €450/tonne for recycled raw materials from another EPR scheme (e.g. Furniture, Gardening, Packaging to Toys)
 - 2. 550€/T for recycled raw materials from same EPR (Toys to Toys)
 - 3. €1,000/T if recycled raw material from plastic resins that are difficult to recycle in packaging
- Funding at the end of the supply chain without fungibility between supply chains or materials
- Cumulative proximity criterion:

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- 1. 1,500 km radius around the hexagonal "barycentre" for collection, sorting, processing and incorporation (French Island > centre of the barycentre of the territory + possible exception for sorting, processing and incorporation)
- 2. EU countries meeting standards equivalent to those of the Waste Directive
- The eco-organization defines the traceability requirements necessary for the payment of conditional premiums and verifies the accuracy of the information provided by producers.



1.1 Eco-modulations 2026 – bonus and eligibility conditions

Recyclability:

- Ineligibility for a bonus (spare parts availability or certification) if recycling disruptor in the product
- No changes in the eco-participation codes

Sustainable management (wood/paperboard certification):

- Surcharge of €50/tonne for 95% and 50% wood/cardboard which is not certified
- New codes

Integration of recycled plastic raw materials :

- Launch in 2026 with PP-PE plastics bonus
- No specific codes as this is a separate bonus from the declaration







1.2 The implementation of the toy collection, sorting and recycling system

Better alignment of prices for large toys based on their observed collection, sorting and recycling costs

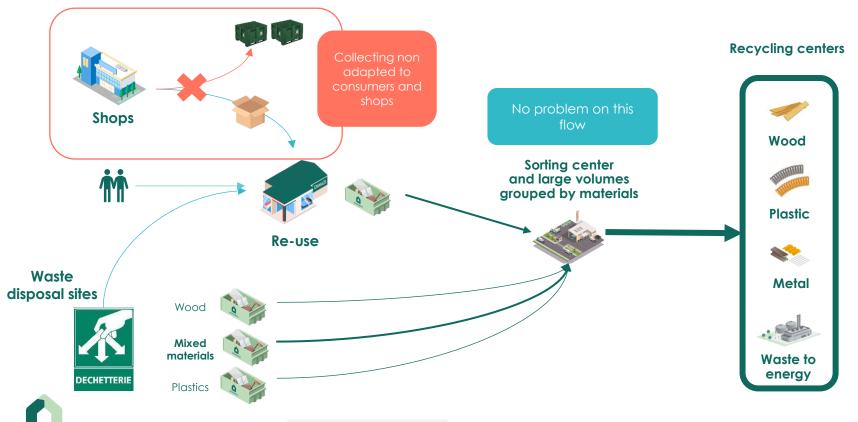
- Since the launch of the scheme, it has been observed that the costs associated with the collection, sorting and processing of large toys (after analysis, those weighing on average >3kg) are lower than for small toys because:
 - Large toys are collected in dumpsters and sorted with grapples along with other Ecomaison products.
 - Small toys are more difficult to collect, and sorting is done manually to enable reuse, prevent the risk of WEEE sorting errors and allow recycling.
- This observation can be made across the various Ecomaison sectors.
- Large items represent 1% of the total toy market.





A collection in a dumpster and a sorting by hand of the large toys





Reuse

Dumpsters

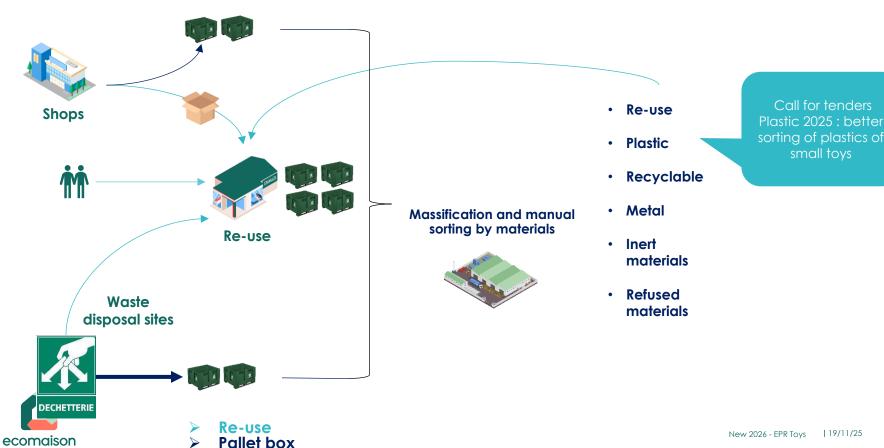
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A manual collection and sorting of small, specific items, with limited potential for sharing with other Ecomaison channels



Call for tenders

small toys



Collecting and sorting small toys

Mixed with DIY and gardening products





Link here

Which changes?







2.1 Changes related to regulatory eco-modulations

Ineligibility for a bonus if recycling disruptor

	40						
- old scc	Single m	Single material over 95% ¹ Main material over 50%					
pture of the old sco	Motal	Paper, cardboard certified Wood, PP ³ , PE ⁴ , and mixed PP ³ and PE ⁴	Motal	Paper, cardboard certified Wood,PP3,PE4, and mixed PP3 and PE4	Other plastics	Other materials	No main material
< 0,1 kg	0,01 €	0,01 €	0,01 €	0,01€	0,02 €	0,02 €	0,02 €
≥ 0,1 kg et < 0,2 kg	0,02 €	0,03 €	0,03 €	0,03 €	0,04 €	0,05 €	0,05 €
≥ 0,2 kg et < 0,3 kg	0,03 €	0,04 €	0,04€	0,05 €	0,07 €	0,08 €	0,08 €
≥ 0,3 kg et < 0,4 kg	0,04€	0,06 €	0,06€	0,07 €	0,09 €	0,11 €	0,11 €
≥ 0,4 kg et < 0,5 kg	0,05€	0,07 €	0,07 €	0,08€	0,12 €	0,14 €	0,14 €
≥ 0,5 kg et < 1 kg	0,08€	0,11 €	0,11€	0,14 €	0,19 €	0,24€	0,24 €
≥1 kg et < 2 kg	0,15 €	0,22 €	0,22 €	0,27 €	0,38 €	0,47 €	0,47 €
≥ 2 kg et < 3 kg	0,25 €	0,37 €	0,37 €	0,44 €	0,63 €	0,78 €	0,78 €
≥ 3 kg et < 5 kg	0,39 €	0,59 €	0,59 €	0,70 €	1,01€	1,24 €	1,24 €
≥ 5 kg et < 7 kg	0,59 €	0,88 €	0,88€	1,05 €	1,52€	1,86 €	1,86 €
≥ 7 kg et < 10 kg	0,73 €	1,09 €	1,09 €	1,31 €	1,89 €	2,33 €	2,33 €
≥ 10 kg et < 15 kg	1,21 €	1,82 €	1,82 €	2,18 €	3,15 €	3,88 €	3,88 €

Material codes 00 and 12 not eligible: no main material & Other material

Recycling disruptor = not eligible for any eco-modulation (spare parts)



Paper, cardboard: new codes in 2025 & 2026



2025

Before		Material	After	
Designation of Materials	€Tonnes	Code	Designation of Materials	€Tonnes
Paper, Cardboard >50%	190	19	Paper, Cardboard >50%	190
Paper >95%	190	50	Paper, Cardboard >95% not certified sustainable	190
Cardboard >95%	190	51	Paper, Cardboard >95% certified sustainable	128

2026

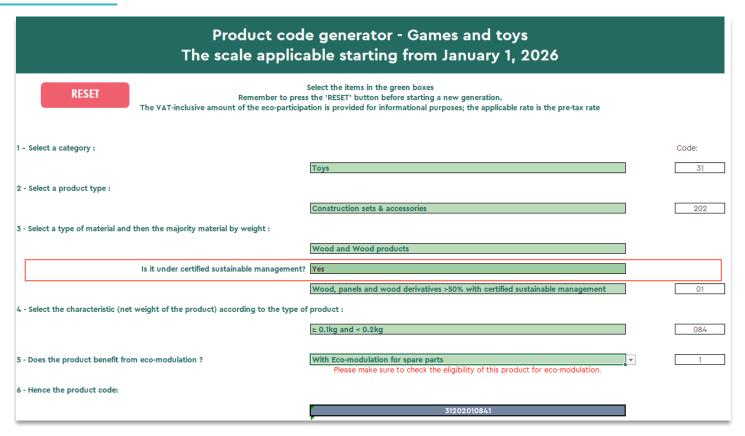
2025		Material	2026	
Designation of Materials	€Tonnes	Code	Designation of Materials	€Tonnes
Non-existent		59	Paper, Cardboard > 50% not certified sustainable	190
Paper, Cardboard >50%	190	19	Paper, cardboard >50% with certified sustainable management	140
Paper, Cardboard >95% not certified sustainable	190	50	Paper, Cardboard >95% not certified sustainable	153
Paper, Cardboard >95% certified sustainable	128	51	Paper, Cardboard >95% certified sustainable	103



Wood: new codes and renamed materials

2025			2026	
		Material code		
Designation of Materials	€Tonnes		Designation of Materials	€Tonnes
Wood, panels and wood derivatives >50%	190	01	Wood, panels and wood derivatives >50% with certified sustainable management	140
Non-existent	NA	09	Wood, panels and wood derivatives >50% uncertified and without sustainable management	190
Non-existent	NA	10	Solid wood mix and metal, more than 75% uncertified and without sustainable management	190
Non-existent	NA	11	Particleboard and/or wood and/or metal, more than 75% uncertified and without sustainable management	190
Particleboard and/or wood and/or metal, more than 75%	190	24	Particleboard and/or sustainable wood and/or metal, more than 75% with certified sustainable management	140
Particleboard, more than 75%	190	25	Particleboard, more than 75% with certified sustainable management	140
Plywood, more than 75%	190	26	Plywood, more than 75% with certified sustainable management	140
OSB more than 75%	190	27	OSB, more than 75% with certified sustainable management	140
Non-existent	NA	60	Particleboard, more than 75% uncertified and without sustainable management	190
Non-existent	NA	61	OSB, more than 75% uncertified and without sustainable management	190
Non-existent	NA	62	Plywood, more than 75% uncertified and without sustainable management New 2026 - EPR Toys	19/11/25 190

Generator: 'certified sustainable management' drop-down menu







2.2 Changes related to the implementation of the toy collection, sorting and recycling system

Changes in the grid

Adjustment of prices for toys weighing >3kg of any material to reflect the cost of collection and sorting

	Single material over 95%			Main materi	al over 50%		
	Motal	Paper, cardboard certified Wood, PP ³ , PE ⁴ , and mixed PP ³ and PE ⁴	Motal	Paper, cardboard certified Wood,PP3,PE4, and mixed PP3 and PE4	Other plastics	Other materials	No main material
< 0,1 kg	0,01 €	0,01 €	0,01 €	0,01€	0,02 €	0,02 €	0,02 €
≥ 0,1 kg et < 0,2 kg	0,02 €	0,03 €	0,03 €	0,03 €	0,04 €	0,05 €	0,05 €
≥ 0,2 kg et < 0,3 kg	0,03 €	0,04 €	0,04€	0,05 €	0,07 €	0,08 €	0,08 €
≥ 0,3 kg et < 0,4 kg	0,04 €	0,06 €	0,06€	0,07 €	0,09 €	0,11 €	0,11 €
≥ 0,4 kg et < 0,5 kg	0,05€	0,07 €	0,07 €	0,08€	0,12 €	0,14 €	0,14 €
≥ 0,5 kg et < 1 kg	0,08 €	0,11 €	0,11 €	0,14 €	0,19 €	0,24 €	0,24 €
≥1 kg et < 2 kg	0,15 €	0,22 €	0,22 €	0,27 €	0,38 €	0,47 €	0,47 €
≥ 2 kg et < 3 kg	0,25 €	0,37 €	0,37 €	0,44 €	0,63 €	0,78 €	0,78 €
≥3kget<5kg	0,39 €	0,59 €	0,59 €	0,70 €	1,01 €	1,24 €	1,24 €
≥5 kg et < 7 kg	0,59 €	0,88 €	0,88€	1,05 €	1,52€	1,86 €	1,86 €
≥ 7 kg et < 10 kg	0,73 €	1,09 €	1,09 €	1,31 €	1,89 €	2,33 €	2,33 €
≥ 10 kg et < 15 kg	1,21 €	1,82 €	1,82 €	2,18 €	3,15 €	3,88 €	3,88 €



	MONOMATÉRIAU PLUS DE 95 %10			MATÉRIAU MAJORITAIRE PLUS DE 50 % ^(s)				
	Métal	Papier carton 95 % Certifié, Bols, PP ^[2] , PE ^[4] et mixte PP ^[2] et PE ^N		Papier carton 96 % Certifié, Bois, PP ⁽ⁱ⁾ , PE ⁽ⁱ⁾ et mixte PP ⁽ⁱ⁾ et PE ⁽ⁱ⁾			MAJORITAIRE	
≥3 kg et < 5 kg	0,26 €	0,39 €	0,44 €	0,53 €	0,76 €	0,93 €	0,93 €	
≥ 5 kg et <7 kg	0,39 €	0,58 €	0,66 €	0,79 €	1,14 €	1,40 €	1,40 €	
≥ 7 kg et < 10 kg	0,48 €	0,72 €	0,82 €	0,98 €	1,42 €	1,75 €	1,75 €	
≥ 10 kg et < 15 kg	0,80 €	1,20 €	1,37 €	1,64 €	2,36 €	2,91 €	2,91 €	
≥ 15 kg et < 20 kg	1,12 €	1,68 €	1,91 €	2,29 €	3,31 €	4,07 €	4,07 €	
≥ 20 kg et < 25 kg	1,15 €	1,73 €	2,33 €	2,80 €	4,04 €	4,97 €	4,97 €	
≥ 25 kg et < 30 kg	1,27 €	1,90 €	2,71 €	3,25 €	4,69 €	5,77 €	5,77 €	
≥ 30 kg et < 40 kg	1,45 €	2,18 €	3,27 €	3,92 €	5,66 €	6,98 €	6,98 €	
≥ 40 kg et < 50 kg	1,68 €	2,51 €	4,00 €	4,79 €	6,92 €	8,51 €	8,51 €	
≥ 50 kg et < 100 kg	2,51 €	3,78 €	6,32 €	7,58 €	10,96 €	13,49 €	13,49 €	
≥ 100 kg et < 150 kg	3,19 €	4,79 €	9,53 €	11,44 €	16,52 €	20,33 €	20,33 €	
≥ 150 kg et < 200 kg	4,47 €	6,71 €	13,34 €	16,01 €	23,13 €	28,46 €	28,46 €	
≥ 200 kg et < 250 kg	5,75 €	8,63 €	17,15 €	20,59 €	29,73 €	36,59 €	36,59 €	
> 250 kg	6,39 €	9,58 €	19,06 €	22,87 €	33,03 €	40,66 €	40,66 €	

(1) Plus de 95 % en masse. (2) Plus de 50 % de la masse totale du produit. (3) Le Polypropylène (PP). (4) Le Polyéthylène (PE).







3.

Summary of all eco-modulations applicable to toys





1.3 Eco-modulations on spare parts availability

Definition:

- o The spare part is a **separate part** forming an integral part of a product and which is made **available** by the manufacturer. It is essential for fulfilling the product's main function, unlike an accessory.
- o The availability of spare parts is described in the article L111-4 of the French Consumption Code.
- The aim is to make these parts available « under non-discriminatory conditions to professional sellers, reconditioners and repairers, whether certified or not' [...] "within fifteen working days".



Cumulative criteria

- 1. Only multi-component products are concerned (i.e. those with strictly more than 2 components excluding fixation parts).
- 2. The spare parts supplied are essential for using the product.
- 3. Available for a minimum of 2 years after the product reference was last marketed
- 4. A condition for the application of the premium is the absence of physical or chemical disruptors (as described in the Ecomaison recyclability analysis tool) => 2026.



1.3 Eco-modulations on spare parts availability

- Direct integration of the "spare parts supply" bonus into the 2025 price lists.
 - ▶ For 2025, the bonus is directly included in the price and the members benefit from it immediately
 - ▶ There is no longer « cash-back » with payment of the bonus in YEAR + 1 as for the 2024 financial year.

	Code Eco- mobilier à 11 chiffres	Nombre d'unité fonctionnelle (unités, tonnes, m²,ml, m3) [obligatoire]	(jusqu'à 3		Montant HT éco- part
Before	32213450571	1		TOY123	2,55€
After	32213450571	1		TOY123	2,30 €

- Excluded from this eco-modulation, their rates will not change:
 - ▶ Prices for the "34 Gift Toys" category per batch of 1000
 - Simplified price list "31208120910" per 100.



Eco-modulations 2026

	Materials			Conception		
Integration of recycled material	2026 >2026	% de PP/PE recycled % of ABS ; paper, cardboard R % de wood R				
2. Recyclability	2022 2025	Price differences related to material recyclability Addition of >95% paper and cardboard	2026	Ineligibility for bonus if recycling disruptor		
3. Life span and useful life			>2026	Penalty on goodies and equivalents Availability of spare parts		
4. Sustainable management	2025	Sustainable management labels (FSC, PEFSC) for wood, paper and cardboard				

A.

New tools to assist you





The virtual assistant in your member account

To facilitate your interactions with Ecomaison, we provide you with a virtual assistant on the ecomaison.com website and in your Services Area.

This tool will provide immediate answers to all your questions concerning:

- regulations,
- your administrative procedures,
- the use of our tools.

What the virtual assistant does not do: categorize your products or answer specific questions about your customer account.

Objective: greater autonomy, greater clarity, shorter deadlines.

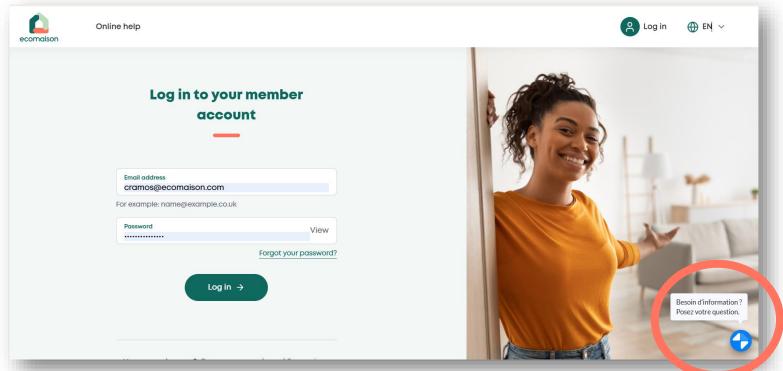
Benefits for you and your teams:

- 24/7 answers to frequently asked questions
- Reliable, continuously updated information
- Save time on daily exchanges.



The virtual assistant in your member account

Test your new virtual assistant: https://espace-services.ecomaison.com/





New tools to assist you

Price guide 2026

Code generator toys 2026

Recyclability tool

Virtual assistant







Any question?

If you have any questions, please don't hesitate to contact us on 0811 69 68 70 or by e-mail at contact@ecomaison.com

Please include your 7-digit Ecomaison account number and the subject of your request in the subject line.

We'll get back to you as soon as possible.





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